

# Indifference pricing of index options with transaction costs

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- ▶ We study **pricing and hedging** of European options on the S&P500 index.
- ▶ Instead of **risk neutral** pricing, we develop a computational framework for hedging-based **indifference pricing**.
- ▶ In general, the indifference prices are **nonlinear** functions of an options cash-flows and they depend on an agent's
  - ▶ views on future development of the market,
  - ▶ risk preferences,
  - ▶ financial position.
- ▶ For replicable claims, indifference prices are independent of such **subjective** factors and they coincide with the classical risk neutral prices.

# Optimal investment

Consider the **asset-liability management** problem

$$\begin{array}{ll} \text{minimize} & Ev(c + S_T(-x)) \quad \text{over} \quad x \in D \\ \text{subject to} & S_0(x) \leq w, \end{array} \quad (\text{ALM})$$

where

- ▶  $w \in \mathbb{R}$  is the initial wealth,
- ▶  $c \in L^0(\Omega, \mathcal{F}, P)$  a random claim to be paid at time  $T$ ,
- ▶  $D \subseteq \mathbb{R}^J$  is the set of feasible portfolios,
- ▶  $S_t$  are convex functions giving the cost of buying a portfolio  $x \in \mathbb{R}^J$  at time  $t$ . While  $S_0$  is deterministic,  $S_T$  is random.
- ▶  $v$  is a nondecreasing convex function on  $\mathbb{R}$  describing the agent's **disutility function** from delivering cash at time  $T$ .

# Optimal investment

Consider the **asset-liability management** problem

$$\begin{array}{ll} \text{minimize} & E v(c + S_T(-x)) \quad \text{over } x \in D \\ \text{subject to} & S_0(x) \leq w. \end{array} \quad (\text{ALM})$$

- ▶ The optimum value and optimal solutions depend on the agent's
  - ▶ **views** described by the probability measure  $P$  under which the expectation is taken,
  - ▶ **risk preferences** described by the disutility function  $v$ ,
  - ▶ **financial position** described by  $(w, c) \in \mathbb{R} \times L^0$ .
- ▶ When trading, one is concerned on how the optimum value is affected by changes in the financial position  $(w, c)$ .
- ▶ We denote the **optimum value** by  $\varphi(w, c)$ .

# Indifference pricing

- ▶ Consider the problem of valuing a contingent claim  $c \in L^0$  from the point of view of an agent whose current financial position is given by  $(\bar{w}, \bar{c}) \in \mathbb{R} \times L^0$ .
- ▶ The **indifference selling price**

$$\pi_s(\bar{w}, \bar{c}; c) = \inf\{w \mid \varphi(\bar{w} + w, \bar{c} + c) \leq \varphi(\bar{w}, \bar{c})\}$$

gives the least price at which the agent could sell the option without worsening his financial position.

- ▶ The **indifference buying price**

$$\pi_b(\bar{w}, \bar{c}; c) = \sup\{w \mid \varphi(\bar{w} - w, \bar{c} - c) \leq \varphi(\bar{w}, \bar{c})\} = -\pi_s(\bar{w}, \bar{c}; -c)$$

gives the greatest price at which he could buy the option.

# Indifference pricing

We denote the **super-** and **subhedging prices** by

$$\pi_{\text{sup}}(c) = \inf\{w \mid \exists x \in D : S_0(x) \leq w, S_T(-x) + c \leq 0\},$$

$$\pi_{\text{inf}}(c) = \sup\{w \mid \exists x \in D : S_0(x) \leq -w, S_T(-x) - c \leq 0\}.$$

## Theorem

*The function  $\pi_s(\bar{w}, \bar{c}; \cdot)$  is convex and nondecreasing on  $L^0$ . If  $S_t$  are sublinear,  $D$  is a cone and  $\pi_s(\bar{w}, \bar{c}; 0) \geq 0$ , then*

$$\pi_{\text{inf}}(c) \leq \pi_b(\bar{w}, \bar{c}; c) \leq \pi_s(\bar{w}, \bar{c}; c) \leq \pi_{\text{sup}}(c).$$

*with equalities throughout when  $c$  is replicable in the sense that there exists an  $x \in D \cap (-D)$  such that*

$$S_0(x) \leq -S_0(-x) \quad \text{and} \quad S_T(x) \leq c \leq -S_T(-x).$$

## Pricing of S&P500 options

Assume now that the set  $J$  of tradeable assets consists of a cash account, S&P500 index futures and put and call options on the index all with the same maturity. We model the prices as:

$$S_t(x) = \sum_{j \in J} S_t^j(x^j),$$

where

$$S_0^j(x^j) = \begin{cases} s_+^j x^j & \text{if } x^j \geq 0 \\ s_-^j x^j & \text{if } x^j \leq 0 \end{cases} \quad \text{and} \quad S_T^j(x^j) = s_T^j x^j$$

and  $s_+^j$  and  $s_-^j$  denote the **bid-** and **ask-**prices of asset  $j$ .  
 $s_-^j \leq s_+^j$ , so  $S_0$  is convex. The **final prices** are

$$s_T^j = \begin{cases} \exp(rT) & \text{if } j \text{ is cash,} \\ Z_T & \text{if } j \text{ is a future,} \\ \max\{Z_T - K_j, 0\} & \text{if } j \text{ is a call with strike } K_j, \\ \max\{K_j - Z_T, 0\} & \text{if } j \text{ is a put with strike } K_j. \end{cases}$$

## Subjective factors

- ▶ Assume that the claim  $c$  also only depends on  $Z_T$ . We will consider the case of no claim and the case of an option claim.
- ▶ Assume that the disutility function  $v$  is:

$$v(P) = \frac{e^{-\lambda P} - 1}{\lambda}$$

where  $\lambda > 0$  is a **risk aversion** parameter.

- ▶ The only random variable we need to model is  $Z_T$ , the S&P500 value at maturity. The choice of model is also subjective. Two possibilities we will consider are:
  - ▶  $\log(Z_T)$  is normally distributed with mean and variance calibrated using exponentially weighted historic data.
  - ▶  $\log(Z_T)$  is follows a student t-distribution calibrated similarly.
- ▶ We have now completely specified a finite dimensional convex optimization problem.



## Explicit computation

- ▶ Our objective function is

$$Ev(c + S_T(x)) = \int v \left( c + \sum_j s^j(z) x^j \right) p(z) d(z)$$

- ▶ We can approximate integrals using a quadrature rule:

$$\int f(z) d(z) \approx \sum_{i=1}^N w_i f(z_i)$$

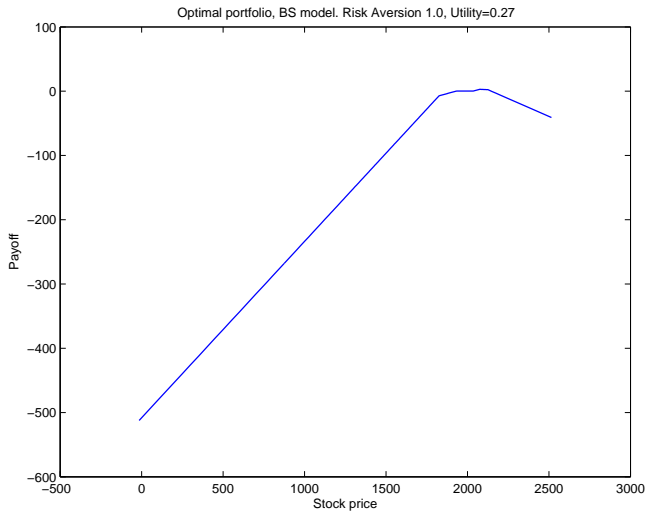
for some weights  $w_i$  and evaluation points  $z_i$ .

- ▶ Examples: Monte Carlo, quasi-Monte Carlo, mid-point rule, Gaussian quadrature.
- ▶ In summary:

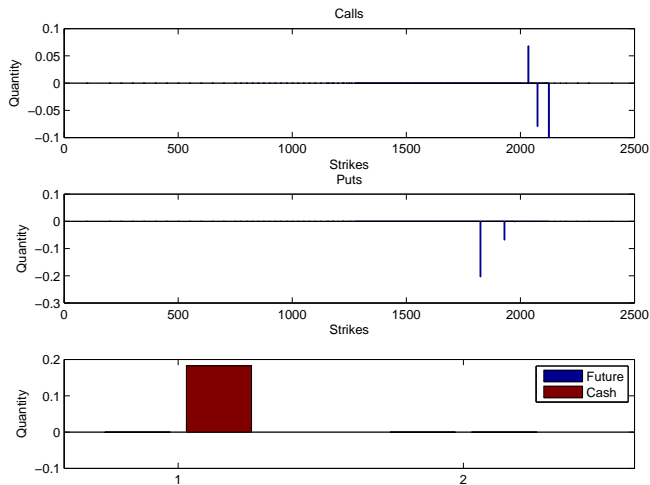
$$\text{minimize} \quad \sum_{i=1}^N w_i v \left( c(z_i) + \sum_j s^j(z_i) x^j \right) p(z_i)$$

$$\text{subject to} \quad \sum s_0^j(x^j) \leq w.$$

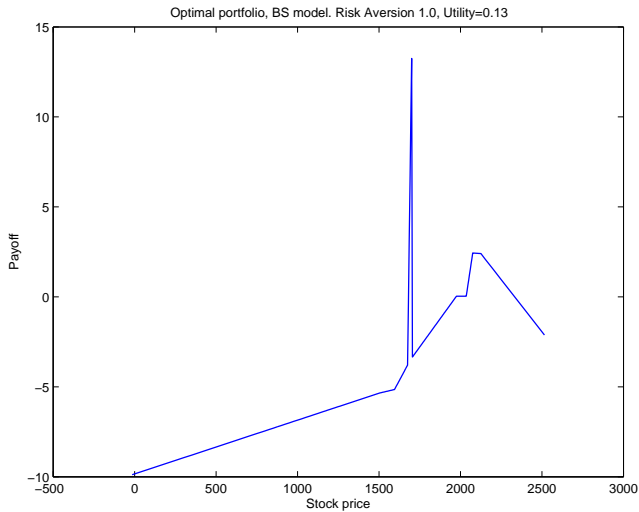
# The optimal portfolio



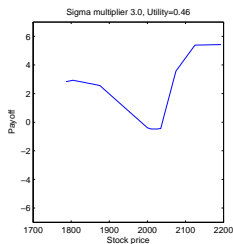
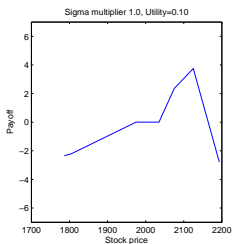
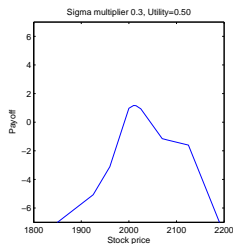
# The optimal portfolio



# The optimal portfolio - Student-t Model

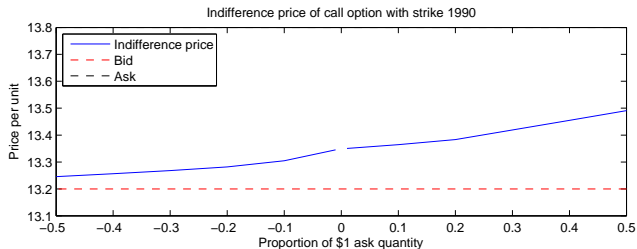
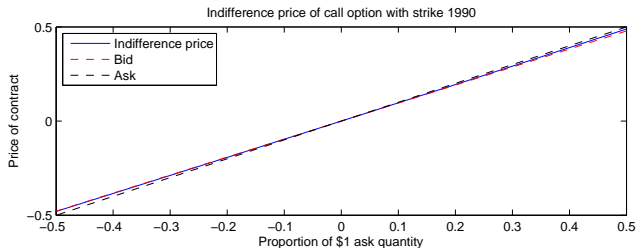


# The optimal portfolio - varying beliefs about volatility

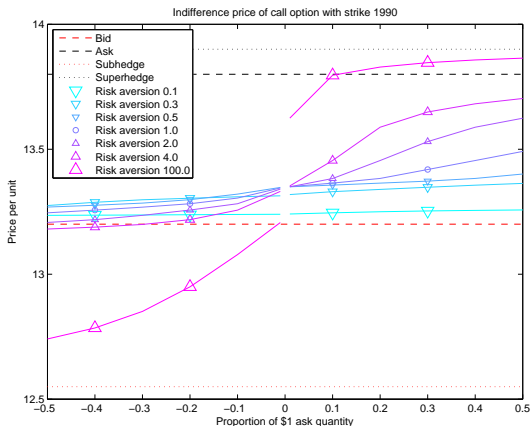


- ▶ A belief that the volatility will be lower than the historic trend (LHS) leads to a short straddle
- ▶ A belief that the volatility will be higher than the historic trend (RHS) leads to a long straddle

# The indifference price - Two Pictures

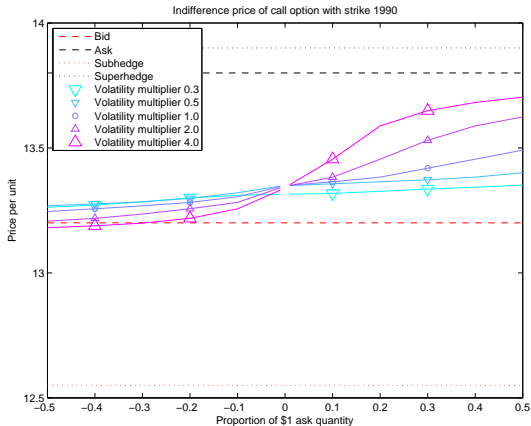


# The indifference price - Sensitivity to Risk Preferences



- ▶ For high risk aversion, the indifference price is close to a step function
- ▶ For low risk aversion, the indifference price is close to a constant function

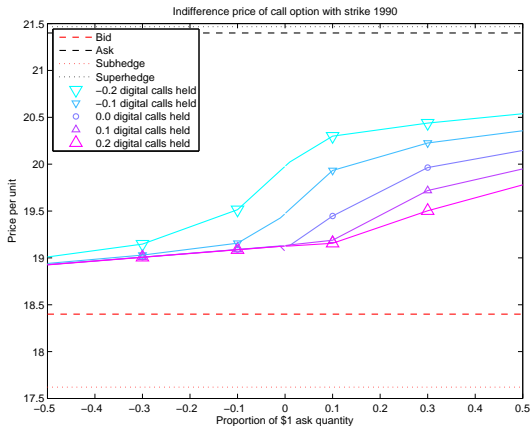
# The indifference price - Sensitivity to Beliefs



- ▶ As volatility increases, the sellers indifference price increases, the buyers price decreases
- ▶ The sensitivity to beliefs is less than in classical models
- ▶ We can calibrate to the market without changing our beliefs

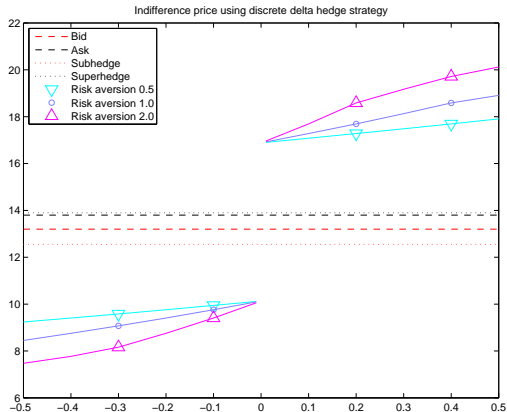


# The indifference price - Sensitivity to financial position



- ▶ We hold  $\lambda$  units of a digital call with strike 2000.
- ▶ The lower  $\lambda$ , the more we value the call as a hedge for our position

# The indifference price - Delta Hedging



- ▶ Calibrate Black Scholes model using the mid price
- ▶ Assume the bid price is a fixed proportion of the ask price
- ▶ Delta hedge at evenly spaced time points. Number of steps chosen to give the best price.

# Summary

- ▶ Prices offered in practice are **subjective** (views, risk preferences, financial position).
- ▶ Much of classical asset pricing theory can be extended to **convex** models of illiquid markets.
- ▶ Arbitrage and martingale measures have little to do with hedging-based pricing.
- ▶ Hedging-based pricing allows you to calibrate to market data without discarding your beliefs.